

**Introducing
Port Nicholson Block Settlement Trust (pnbst)
Candidate Edward Churton**

Tāranaki Whānui ki Te Upoko o Te Ika

Tēnā koutou, tēnā tātou katoa.
ko tēnei taku pepeha.

Ko taku Kuia, ko Maraea Te Peo, no Tē Ātihaunui -A- Paparangi
Ka moe i a Wikitoa Tauhei, no Ngāti Tama
Ka putamai ko Maraea, ka moe i a William Chadwick o te awa o Whanganui.
Mai i reira, ka puta mai ko Mere, Ka moe a Mere i a Walter Churton.
Te putamai i ēnei ko Rihari Churton ka moe i a Venice Lett, o Tainui
Ka puta mai ki ēnei o aku Maatua
Ko ahau Edward Rihari Churton tu atu nei
No reira tēnā koutou, tēnā koutou, tēnā tātou katoa.



My Name is Edward Rihari Churton and I am a candidate for the Port Nicholson Block Settlement Trust (PNBST). This letter as an introduction to myself, why I am standing and to **Seek Your Vote for the Port Nicholson Block Settlement Trust.**

Trying to explain what I could bring to the PNBST within the 100 word allowance in the Candidate profile was all but impossible. In an effort to share what I represent and hope to achieve for the whānau & hapu I have put together this flyer and website which is www.pnbst.net. I believe I can make a valuable contribution as a trustee on the PNBST and can I encourage you to read this flyer forward it to your whānau and encourage them to vote for me also. A digital copy of this letter is available on my website so if you lose this one go to my website www.pnbst.net down load another one, print it of and pass it around.

1. Acknowledgment.

I would like to acknowledge those who started the ball rolling with their original claim back in December 1987, Makere Rangiataea Ralph Love, Sir Ngatata Love and those who took the time and effort to research and lodge their Wai submissions. The PNBC settlement trustees led by Professor Sir Ngātata Love, who have seen the claim settlement this far.

2. Exciting Opportunity

I have to start by saying I am excited about the opportunity to stand as a trustee on PNBST. I believe I have much to offer and I believe as you read through this flyer you will see I have much to offer. I am looking forward to working with the other members of the trust and as part of the team that manage the settlement funds & assets. My desire is help to bring real benefits to all the PNBST beneficiaries' way over and above the small dividends that are allocated by some other settlement trusts.

3. Te Reo Māori & Māori Protocol.

Before I go any further I must confess I only understand a little Te Reo Māori and even less Maori Tikanga. This stems from my isolation from whānau as I was brought up in the tiny township of Whitianga on the east coast of the Coromandel Peninsula. My brother & I were two of less than ½ dozen children of Maori descent at Whitianga Primary and Mercury Bay High Schools' at that time.

4. I've Long Been Interested In PNBC Through My Father Dick Churton.

For many years I've listened to Dad korero about the Maori land claims & Wellington Tenth's and enjoyed the debate as to whether we would ever see any compensation.

Sadly for Dad the korero was over August 2003 when he passed away. It was at that point I promised myself I would to get more involved if I ever moved closer to Wellington.

5. I Now Live In Wellington And I'm Ready To Do My Part.

While I may not be familiar with the tikanga, I am happy to learn & I am sure there will be no shortage of Kaumātua willing to put me right. Living in Wellington means I now work only ten minutes from the PNBST office and am fast becoming familiar with the Trust property. As a commercial real estate agent I know a thing or two about commercial property in the area.

6. Land Is One Of The Keys To Long Term Security For The Trust Members

Many of the battles that our ancestors fought were over land because it played such an important part in the lives

For more information please visit my website www.pnbst.net
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of early Maori and in this so called modern day and age little has changed except we generally don't go to war over land in Aotearoa anymore. I believe part of the way forward with PNBST properties will be skilful management of existing property and a strong negotiating team to work on the First Right of Refusal property and the other options which have been awarded to the PNBS Trust.

7. I'm Keen To Work With The Trust To Build Upon The Commercial Assets.

I believe it is essential that we retain our land and make every effort to secure more land to add to that which is being returned in the settlement. But it's not enough to just have land. I am keen to work with the Trust to build upon the commercial assets that we have in way that will best advantage the whānau, mokopuna and future generations.

8. My Business Background

I started out as a farmer but for the last 30 years I have been in business and more recently Commercial Real Estate. While much of the PNBS was to redress cultural issues the greater part of the settlement is property. My understanding of commercial property, sales, leasing and management will be an advantage to the trust with existing property & future investments.

At this point I would like to introduce my wife of 17 years, Terri. Terri is a Chartered Accountant with Berry & Walker Ltd here in Wellington. Terri's passion is business advice, mentoring and support for small to medium size business. Terri is also very keen to offer her support in any and all areas that the Trust may want to utilize her skills and qualifications. Terri is very analytical and has a keen eye for error's and inaccuracies in figures & reports. A skill I believe the Trust will find very use full.

9. Real Negotiating Power

Utilizing the Trust membership base and leveraging those numbers for discounts will give real negotiating power. As individuals we're not able to negotiate discounts of any significance but as a group of 17 to 20 thousand we have power to negotiate better deals with the private sector that will benefit us all.

As a collective group we could negotiate discounts on a range of goods, services and investments e.g. Phone, power, petrol, gas, oil, groceries, electrical goods, travel, cars, vehicle repairs, insurance, health care, building supplies etc.

For example just a 10% discount on power alone would amount to a saving per average household of about \$200 per year. Add up all the potential discounts, and savings of \$2,000 to \$3,000 per family is quite possible. Going down this path is something to get excited about.

10. A Computer In Every Home

The Government has indicated that every home in NZ should own a computer as we are becoming more reliant on them for day to day needs and also the education of our mokopuna. The wider use of computers & the internet will also provide us with the ability to communicate more cost effectively & openly which is going to be essential to advance the growth of trust assets.

11. Home Welfare.

These opportunities could also apply to other aspects of our home life such as home heating, solar power & double glazing and so on. I would like to see that our members are able to utilize the trusts professional knowledge base to partner with the Government to make sure these opportunities are made fully available to all PNBST members.

12. Business.

The Government has funding available to help new Maori business initiatives. I would encourage Trust to support new or existing business ventures by helping to identify and apply for Government funding for business development, education, mentoring and generally support our whānau in business. Business growth will result in new employment opportunities now & into the future. There are a lot of business opportunities and initiatives I believe PNBST could consider i.e. Maori investment banking & as a trustee I will introduce them at an appropriate time.

13. Life's Not About What You Have But How You Use It.

So we didn't get the billions we were hoping to get. Our success will not depend on what we get, it will depend on how we use what were getting and managing it wisely. Our success will further be strengthened by finding the best and brightest who are willing to use their talent and skill for the benefit of the whole family. Success will depend on our ability to work as a team. I want to be part of that leadership team, your vote for me is a vote for the success of that team. Tēnā koutou, tēnā koutou, tēnā tātou katoa.

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